



SALES EXECUTIVE: TECH & CONNECTED SOLUTIONS

Are you a self-starter with sales experience in tech, software, hardware, or industrial sectors? Ready to build your own pipeline and close your own deals?

Join Foresolutions, based in Hampshire, and become part of a growing team driving innovation across the aviation, construction, and infrastructure markets. You'll be selling smart, connected solutions that make a real impact in the field. From tracking and telematics to cutting-edge communication technologies.

About the Role

This is a hands-on sales role for someone who enjoys autonomy and thrives on results. You'll generate new business opportunities, manage your own pipeline, and help customers adopt innovative solutions that improve efficiency, safety, and performance.

Key Responsibilities

- Identify and develop new business opportunities
- Manage the full sales cycle from lead generation to close
- Build relationships with clients in aviation, construction, and industrial sectors
- Collaborate with internal technical teams to deliver tailored solutions
- Maintain accurate sales forecasts and CRM records

What We Offer

- Competitive base salary
- Uncapped commission and bonus structure
- Benefits package
- Hybrid working from our Hampshire office
- Opportunity to grow with a forward-thinking, expanding business

Location

Our head office is based in Ringwood, Hampshire, with hybrid working options available. UK travel will be required to meet clients and attend site visits.

Who You Are

You're proactive, confident, and motivated by success. You take ownership of your targets, enjoy building relationships, and have a strong interest in technology and connected systems.

Ready to Apply?

If you're ready to take your sales career to the next level with a company that values innovation and initiative, then apply today: **Tom.Ross@foresolutions.co.uk**



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